



# GRUPO COTEMAR MÉXICO



**COTEMAR**



# WHO WE ARE

EXPERIENCE, EFFICIENCY,  
DELIVERY, AND SOCIAL  
EMPATHY DEFINE US

Cotemar, a 100% Mexican company, has been providing integrated exploration and production (E&P) offshore services in the Gulf of Mexico since 1979. We continually optimize our performance in customer projects by offering efficient and seamless value-added integrated solutions ranging from logistics to MMO and complex EPCIC projects, to minimize downtime.

We use our knowledge and infrastructure in the Gulf of Mexico to work with our customers to help them overcome any challenges they may face so they can maximize their return on investment throughout the entire asset lifecycle. Our services are backed by our extensive local knowledge and alliances with leading technology and subsea companies like Aker Solutions and Worley Parsons. The wellbeing of our people and the environment is crucial to our business and we are committed to complying with the highest international industry standards, certifications, and regulations.



EXPERIENCE



EFFICIENCY



DELIVERY



SOCIAL EMPATHY

*Our expertise and infrastructure, combined with our excellent track record of efficient, safe, and compliant operations, make us your one stop to get it done, and done right.*

## VISION:

To be a world-class sustainable oil company in the energy sector that is distinguished for its excellence in generating value, offering innovative quality solutions to our customers and stakeholders, always acting safely, responsibly, and mindful of the environment.

## MISSION:

We are the leading company providing products and services to the oil industry in Mexico while complying with high quality, safety, environmental protection, and effectiveness standards with the support of efficient processes, cutting-edge technology, committed individuals, and institutional values that contribute responsibly to the development of Mexico.





# WHAT WE DO

## IMPROVING PLATFORM PERFORMANCE IN THE GULF OF MEXICO SINCE 1979

We offer comprehensive offshore exploration and production (E&P) solutions to maximize asset efficiency.

Our experience and unique infrastructure in the Gulf of Mexico position us as the best option to offer our customers a competitive advantage and profitable solutions during the entire life cycle of the assets.

## SHORE BASE OPERATION

We offer safe and efficient personnel and consolidated cargo logistics services, making us a reliable transportation services provider for our customers.

- Onshore and offshore personnel and materials logistics services.
- Administrative and operational support services.
- Warehouse and inventory management.
- Vessel entry and exit management services at the dock.
- Processing of port and regulatory procedures.
- Load testing of hoisting equipment.
- Specialized crane services.

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## EPCI, OR&M, AND DECOM PROJECTS FOR THE OIL & GAS INDUSTRY

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We develop design, procurement, construction, rehabilitation, operation, maintenance, asset integrity management projects, and for the decommissioning of land or marine facilities for the oil & gas industry.

- Engineering, procurement, and construction of marine platforms.
- Supply, prefabrication, and installation of offshore structures.
- Supply, transportation, installation, interconnection, and commissioning of static equipment (process and auxiliary services).
- Supply, transportation, installation, interconnection, and commissioning of dynamic equipment (process and auxiliary services).
- Integration and configuration of security and control systems signals.
- Engineering, procurement, fabrication, and installation of process lines and auxiliary services.
- Supply, fabrication, and installation of piping systems, flexibility, electrical system, industrial safety, and instrumentation and control of electromechanical work of offshore facilities.
- Modernization of control room security and pressurization systems.
- Rehabilitation of HVAC systems in the control rooms.
- Automation of the security systems in process facilities.
- Adaptation of marine platforms to incorporate new production wells.
- Supply and installation of gas and fire systems and for emergency shutdown of process facilities.
- Decommissioning and disincorporation of process equipment and auxiliary services.
- Maintenance services for equipment, instrumentation and control, process pipes and auxiliary services, and security systems.
- Structural maintenance.

# WE ARE YOUR BEST OPTION

## VESSEL OPERATION AND CHARTERING

We have extensive experience with various types of vessels, including DP and anchor semi-submersible platforms; PFP vessels, CI and emergency support vessels; conventional and fast passenger boats; sand boats; construction crane vessels; barges with trailers; diving and construction vessels.

- Charter vessels.
- Vessel mobilization and demobilization.
- Provisioning of personnel to man the vessels.
- Marine operations management.
- Pre-checklist type inspection.
- Technical management of dock projects.
- Provision of portable diesel motor generators.
- Load testing of hoisting equipment.
- Specialized crane services.

## OFFSHORE MEAL AND LODGING SERVICES

We have more than 30 years of experience in offshore and onshore operations and we offer comprehensive services provided by specialized personnel. We are ISO 9001:2015 and ISO 45001:2018 certified.

### Meals

- Buffet-style meals.
- Meals served in the work area due to operational needs.
- Cafeteria services.
- A la carte meals for scheduled visitors.
- Special menus for commemorative events.

### Lodging

- Daily cabin cleaning.
- Victualing of cabins, offices, common areas, and recreation.
- Laundry service of work and formal garments.
- Fumigation.



## LIFE RAFT SALES, INSPECTION, AND CERTIFICATION

We have more than 15 years of experience in the sale and certification of self-inflating life rafts installed in vessels and mobile or fixed units in the open sea. We are the only authorized vendor and certifier of DUARRY and YOULONG self-inflating life rafts. We offer our customers follow-up services with certified personnel for the preservation of their equipment, adhering to best industry practices. We operate in compliance with the fundamental standards, norms, and guidelines endorsed by DNCV GL.

## OPERATION, PRODUCTION, EXPLOITATION, AND DEVELOPMENT OF OIL AND GAS LAND FIELDS

Since 2016, we have been working on the onshore exploration and production of oil through our subsidiary Lifting de México. We have the experience, technology, efficient and safe operating processes, and the best employees, and we are the only private company in the sector that operates entirely with Mexican capital.

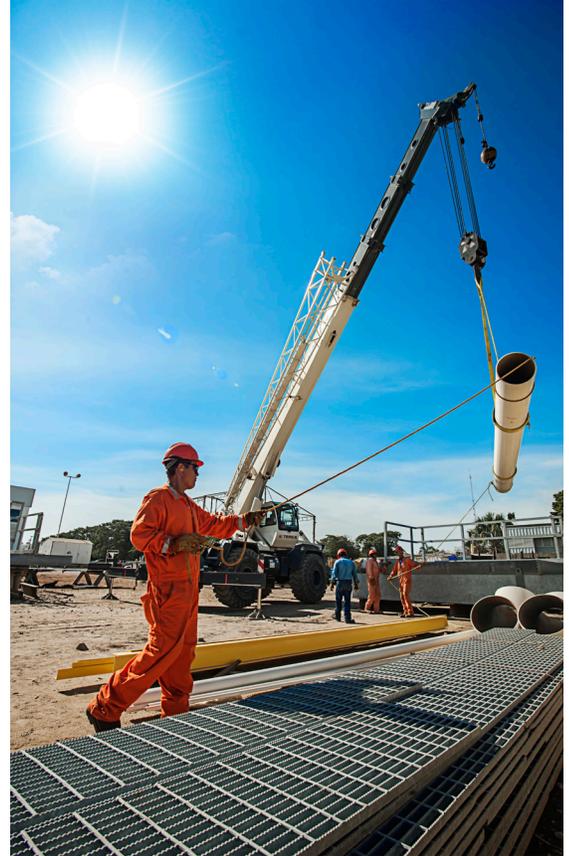
## EPCI AND DECOM PROJECTS FOR THE RENEWABLE ENERGY INDUSTRY

Design, procurement, construction, and installation of monopiles, jackets, transition pieces, and electrical substations for offshore wind energy generation projects.

# HOW WE WORK

DRIVEN BY A COLLABORATIVE 'CAN DO' CULTURE, WE AIM TO DELIVER QUALITY FOR THE PEOPLE AROUND US AND STRIVE FOR OPERATIONAL EXCELLENCE IN ALL AREAS

The wellbeing of our people and the environment is crucial to our business and we are committed to complying with the highest international HSSE standards and industry certifications and regulations such as Achilles, ISM, DNV-GL, MARPOL, ISPS, ISO 9001:2015, ISO 14001:2015 and OHSAS 18001:2007.



- S SAFETY**  
 A safe working environment and the wellbeing of our people and the environment is crucial to our operations.
- E EXCELLENCE**  
 We are driven by a culture of excellence in everything we do.
- C COMPLIANCE**  
 We are committed to our obligation to adhere to the highest international standards, legal requirements and financial responsibility.
- C COLLABORATION**  
 Combining a customer-orientated approach with strong teamwork delivers the best results.

**OUR PURPOSE GIVES US THE DIRECTION TO PURSUE OUR DREAMS, OUR BELIEFS DRIVE US TO ACHIEVE OUR ASPIRATION.**



**PURPOSE:**

Our goal is to be the leading service provider in the national energy industry, exceeding customer expectations in quality, safety, environmental protection and effectiveness; responsibly developing our human capital and stakeholders; and contributing to the country's progress.



**ASPIRATION:**

We aim to become a sustainable, global company offering services to the energy industry, adhering to world-class standards, and being recognized for the social value we generate.

**BELIEFS:**



Integrity



Excellence



Commitment



Innovation



Responsibility



Social Empathy





# COTEMAR

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